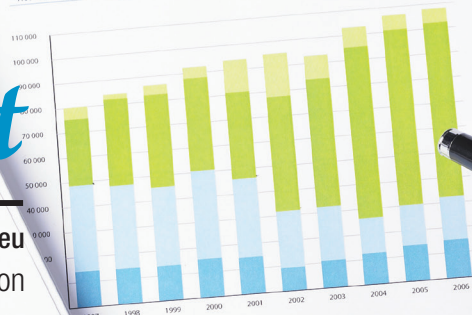


# Eurofast

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Your Regional Business Advisory Organisation

FIGURE 2 — EU REVENUE 1997-2006



Other revenue (including surplus from the previous years)  
SPICED based own resource  
Based own resource  
Total own resources

CONTRIBUTION BY MEMBER STATE AND TOR COLLECTED ON BEHALF OF THE EU, IN 2006

## Due diligence: The risk of Analysis Process

Buyers, lenders and sellers involved in mergers or acquisitions have a primary objective to identify all risks and opportunities associated with any business transaction under consideration.

Briefly, the risk analysis process involves the investigation and evaluation of an entity's legal, financial and tax affairs by, or on behalf of, a potential investor or purchaser before the transaction is completed.

The primary purpose of a due diligence is to empower you to negotiate the best terms for your firm. It will also enable you as the potential investor to identify potential financial and other risks, establish the true value or cost of a business transaction and provide the right information to assist you in defining the terms of your agreement.

### How we can help you:

- Assistance in confirming that the business opportunity is what it appears to be
- Due diligence facilitates to prevent unnecessary harm to either party of a transaction
- Advise on pricing decisions
- Enhance understanding of target business
- Assistance in identifying and quantifying potential risks and exposure to liabilities

### Why consider us:

- We have the experience to provide you with any advisory and guidance you require
- We have experienced professionals who will apply a variety of methodologies and techniques in the preparation of your due diligence
- Lawyers, qualified accountants, tax and other business advisors who can assist you in understanding the all aspects of the business
- Personalised and customised services based on the client's needs
- We will meet agreed upon deadlines timely and accurately

We aim to offer our clients' peace of mind, that the legal, financial and tax information related to your contemplated business transaction will be thoroughly analysed and managed by a team of experienced and qualified advisors.

For more information please contact our team of advisors by email at [info@eurofast.eu](mailto:info@eurofast.eu) or visit our website for updated office details [www.eurofast.eu](http://www.eurofast.eu)