

Eurofast

Since 1978

44
Years
by your side
Since 1978



EUROFAST ORGANISATION PROFILE 2023



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Since 1978

Regional Business Advisory Organisation

AGENDA



- Where we came from
- Numbers...and why we don't care about them!
- What we are good at...and why!
- Our passion about tax
- What others think about us
- Who do we work with
- Our focus on knowledge



Eurofast

Since 1978

Regional Business Advisory Organisation

HISTORY



Taking Care of Your Business for Over 45 Years

- 2023 marks the 45th anniversary of Eurofast Ltd.
- Eurofast started off as a small accounting agency working with local businesses in Cyprus and 45 years later counts 21 offices and over 250 employees in South East Europe & the Middle East.
- 45 years of history, working with many global brands and leading Institutions, operating in the manufacturing, retail, airlines and professional services sector. Our clients are the vivid evidence that Eurofast is your trusted business advisor in EMEA.



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WHERE CAN YOU FIND US

Regional Business Advisory Organisation

40
Years
by your side

EUROFAST OFFICES

London | Athens | Nicosia | Sofia | Bucharest | Belgrade | Podgorica | Tirana | Skopje | Zagreb
Pristina | Banja Luka | Sarajevo | Cairo | Tbilisi | Kyiv | Beirut | Erbil | Ljubljana | Tallinn | Vilnius



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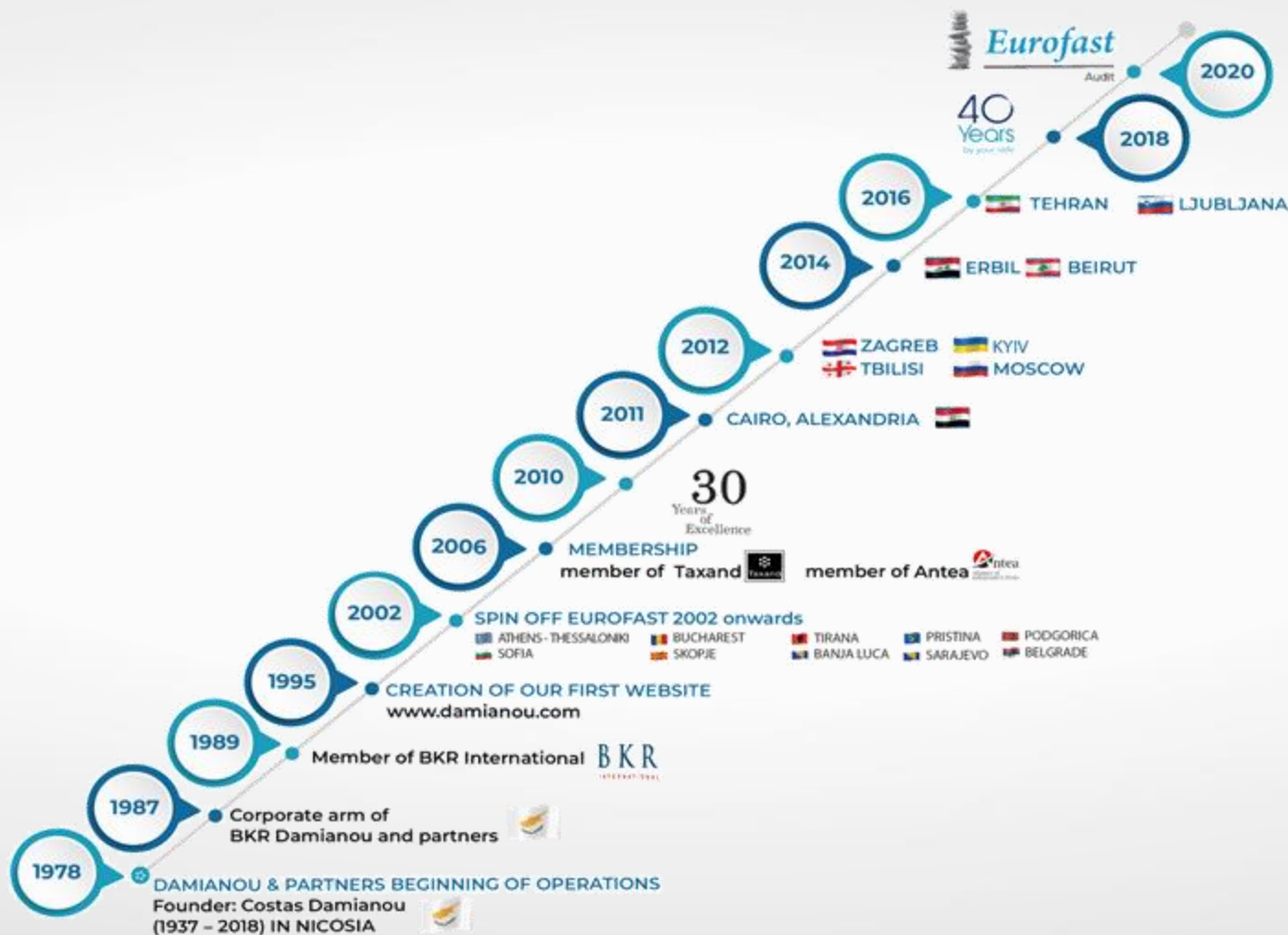


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OUR MILESTONES





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OUR VISION



In the emerging markets where we operate in South East Europe and the Middle East, we want to see our Organization being the No 1 reference point for businessmen seeking reliable advice in terms of advisory, legal, tax, M&A, assurance, corporate, payroll & accounting. A dream team of forward thinking, qualified, outstanding local professionals with an international outlook, who are always reliable, exclusive, personal, innovative, accountable but above all genuine persons, our clients can trust and become friends with.

We are a regional boutique advisory organization aiming to be the preferred choice of thousands of Organizations! We simply want our clients to stand out and proudly say:

"WE WORK WITH EUROFAST IN THIS PART OF THE WORLD!"



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OUR MISSION



**WE DO NOT SEEK MERELY
TO SATISFY OUR CLIENTS,
WE SEEK TO DELIGHT THEM!**





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OUR SERVICES



- Citizenship & Residency
- Mergers & Acquisitions and Corporate Finance
- GDPR Advisory
- NOMAD Advisory
- Corporate & Trustee Services
- Investment Funds
- Intellectual Property
- Market Entry Services
- International Banking Services
- Funds Administration
- Global Tax Mobility



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EUROFAST IN NUMBERS

Regional Business Advisory Organisation



Over

250

people across
South East
Europe and East
Mediterranean

21

Offices in SEE &
East
Mediterranean

5-50

Team members in
every office

1

Reference point;
1 meeting
handles all!



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...and why we don't care about them!

If you measure success in numbers, Eurofast hasn't achieved all that much. We have never focused on numbers. We prefer to think how to better become

exclusive

personal

innovative

flexible

accountable

...and to personally know every single client!!



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REGIONAL COMPETITIVE ADVANTAGE

Regional Business Advisory Organisation



**POSITIONED AS PRIMARY
PROFESSIONAL SERVICES
GROUP IN THE REGION**



**ONLY ORGANISATION
WHICH COVERS ENTIRE
REGION**



**WE ELIMINATE CULTURAL,
LANGUAGE, SOCIAL &
COMMUNICATION BARRIERS**



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EUROFAST OFFICES



All our Eurofast offices:

- Fully fledged
- Have local team members
- Connected via telephone extensions
- Connected via video
- Follow the ISO procedure



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**...AND WHY WE ARE
GOOD AT IT**



...and why we are good at it

PARTNER LED FROM START TO FINISH

1

- Management Team with a Western European philosophy
- reference point
- meeting handles all!



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IN 1 MEETING



In 1 meeting:

1 person responsible

- Issue relating to:

Country A

Country B

Country C

Country D



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Client



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EUROFAST ACHIEVEMENTS

Regional Business Advisory Organisation



Eurofast has achieved worldwide market recognition for its exceptional tax advice, capabilities and innovation in the area of international tax planning.

Our success is attributed to our Eurofast “Dream Team” which consists of professionals from various disciplines including lawyers, accountants and tax consultants whose dedication, knowledge and experience represents our invaluable competitive advantage.



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AWARDS



2021
Top 10 Payroll
Service Provider
of the year

ORLOBOOK

2021
Transfer Pricing
Advisory Firm
South East Europe

Corporate Int'l Magazine Global Award

2019
Transfer
Pricing
Advisor
Balkans

LAWYER INTERNATIONAL GLOBAL AWARDS

2022
Best Cross-Border
Tax Advisory
in South East
Europe
CFI.co

2018
Best Boutique
Professional
Services in
South East Europe

ACQUISITION INTERNATIONAL

2018
Tax and Transfer
Pricing Award
for
South East Europe

INTERNATIONAL ADVISORY EXPERTS

2017
Payroll Services
Accountancy Firm
of the Year in
South East Europe

CORPORATE INT'L MAGAZINE GLOBAL AWARDS

2016
Ranked
Tier One Tax
Transactional
Practice in Cyprus

INTERNATIONAL TAX REVIEW

2015
Leading
Corporate Adviser
of the Year
South East Europe

ACQUISITION INT'L

2015
Ranked
Tier One Tax
Transactional
Practice in Cyprus

INTERNATIONAL TAX REVIEW

2014
European
Transfer Pricing
Firm of the Year
Taxand

ITR European Awards

2014
Regional
M&A
Tax Firm
of the Year

M&A Today Global

2014
Ranked
Top Tax
Advisor
in Cyprus

INTERNATIONAL TAX REVIEW

2013
Ranked
Tier One Tax
Transactional
Practice in Cyprus

INTERNATIONAL TAX REVIEW

2012
Taxand
World Tax
Association

Corporate INT'L Global Awards

2012
Ranked
Tier One Tax
Planning
Advisor

INTERNATIONAL TAX REVIEW

2012
Cyprus
Tax Firm
of the Year

INTERNATIONAL TAX REVIEW

2011
Cyprus
Tax Firm
of the Year

INTERNATIONAL TAX REVIEW

2011
Ranked
Tier One Tax
Transactional
Practice in Cyprus

INTERNATIONAL TAX REVIEW

2010
European
Indirect Tax Firm
of the Year:
TAXAND

ITR European Awards

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EUROFAST SUMMARY OF SERVICES



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INTERNATIONAL & INDIRECT TAX



Eurofast advises and prepares suitable tax plan tailored to your needs. We can maximize your taxation benefits and advantages, minimize tax liabilities, increase tax savings and increase your business liquidity and asset coverage.

Our International Tax Services

- Tax advice surrounding transactions, disposals and spin-offs
- Designing acquisition and holding structures
- Tax controversy & litigation

Our Indirect Tax Services

- Indirect tax consulting and guidance
- VAT compliance and fiscal representation
- Indirect tax reviews and planning



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TAX PLANNING & TAX COMPLIANCE - REAL ESTATE TAX

Our Tax Planning and Tax Compliance Services

- Review your business operations and group structure
- Consider possible restructuring ways for tax saving optimization
- Registration to the Tax Authorities
- Preparation and submission of tax returns to the Tax Authorities
- Tax rulings and negotiations with Authorities
- Assistance with Tax Investigations

Our Real Estate Tax Services

- Tax efficient real estate structures
- Construction/ development tax strategies
- Tax advice (transactions, disposals, spin offs)
- Tax neutral financing arrangements





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INTELLECTUAL PROPERTY



Eurofast can provide services for innovators and companies to protect their Intellectual assets.

Our Intellectual Property Services

- Establish Cyprus IP holding structure
- Review and advice on corporate statutory compliance matter
- Registration of IP (trademark, patent)
- Create IP – related substance
- Provide ongoing support





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SHIPPING TAX & ENERGY TAX



Our Shipping Tax Services

- Shipping Taxation
- Ship and Yacht Registration Worldwide
- Crew Payroll and VAT
- Mergers and Acquisitions Transactions
- Transfer of ship ownership



Our Energy Tax Services

- Efficient energy structures – Plan strategically and apply deep insight to establish efficient energy structure
- Energy projects – Legal and tax advice support
- International investors – Our company is an active member of Taxand Energy Service line enabling the exchange of knowledge and expertise between the experts in this field and facilitating their collaboration under various international projects



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GLOBAL TAX MOBILITY



Our Global Tax Mobility Services

Tax return preparation

- Review of requirements to file tax returns
- Obtaining personal tax ID number for tax return filing
- Review of Statutory Residence Test and application (including change of tax residency)
- Non domicile claims and reliefs, including:
- Exemptions in respect of Digital Nomads (Croatia, Greece)



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GLOBAL TAX MOBILITY



- Other claims applicable in each jurisdiction
- Share-based benefits' analysis and reporting, such as option income or restricted shares
- Foreign tax credit claims where earnings or personal income are taxed by another jurisdiction to prevent a double tax charge
- Tax treaty claims
- Filing of non-resident tax returns for individuals with local source income including pension income, investments, rental income or gains from asset's disposal.



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GLOBAL TAX MOBILITY

& M&A



We advise, in the best possible way, every enterprise which is interested in exploring opportunities for development, as far as selling, buying or merging their enterprise with other companies.

Our M&A Services

- Research of the business environment and market
- Negotiating and closing
- Preparation and training for high level members of companies
- Corporate Law
- Legal, tax and financial due diligence
- Transactions and Trade finance





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M&A & AUDIT & ASSURANCE SERVICES



Eurofast delivers to its clients access to local expertise, knowledge and experience combined with the advantage of a global outlook.

A rigid system of quality control is in place covering the various subsidiaries, to ensure the highest level of quality personal client service and advice in such a multi-jurisdictional environment and culture.

Our Audit & Assurance Services (via associates)

- Statutory audits in accordance with IFRS
- Special purpose audits
- Internal Audits
- Assurance services





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TRANSFER PRICING



Eurofast can assist your company to comply with both legal and economic requirements of the countries in South East Europe and Middle East.

We can help you design and implement a Transfer Pricing policy that makes sense for your business, capitalize on efficiency and drive your performance.

Our Transfer Pricing Services

- Defense strategies
- Transfer Pricing Planning and Compliance
- Advice and assistance in preparing Transfer Pricing documentation
- Negotiations with Revenue Authorities





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ACCOUNTING



Our Accounting department consists of a team of highly skilled and experienced accountants who are able to offer you all of the accounting services required.

Our Accounting Services

- Computerization of Accounting Records
- Monthly Accounting Support Services
- Monthly, quarterly, biyearly and yearly Management Accounts
- VAT book keeping
- Accounting Compliance and Reporting





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FINANCIAL SERVICES



Eurofast can provide guidance to a company in obtaining a Cyprus Financial services license, assisting on the completion of all requirements until the competent authorities deliver their assessment

Our Financial Services

Business Plans:
*Developing your business
idea!*

Business plan

- Prepare the draft of a specialized Memorandum and Article of Associations
- Obtaining all relevant certificates
- Guide clients on the Cyprus legislation and requirements on Financial Services Regulation
- Preparation of the application and consultation on the structuring of the company
- Guidance on the preparation of the 3-year business plan as required by law
- Drafting of the anti-money laundering manual
- Determination of the internal procedures and the know your client policies



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EMPLOYMENT & PAYROLL SERVICES

40
Years
by your side

Eurofast has become a leader in employment and payroll services offering practical and responsive advice to a wide spectrum of clients including multinational and locally listed companies, mid-market companies and large private entities.

Our Employment & Payroll Services

- Long and short-term global equity and cash plan design and implementation
- Payroll preparation and processing
- Employer and employee tax, social security, withholding tax
- Legal and regulatory global due diligence
- Employee compensation and engagement programs
- Equity awards for international assignees



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CORPORATE SERVICES



We aim to provide high quality services in an efficient and effective way. Our wide experience and technical knowledge enables us to offer corporate services with a first-class level of quality, in accordance with our philosophy of going beyond merely satisfying our clients to the level of delighting them.

Our Corporate Services

- Company Registrations in various jurisdictions
- Representation services
- Opening and management of bank accounts,
- Creation and management of Trustee services
- Company administration





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CITIZENSHIP & RESIDENCY SERVICES



Eurofast offers full professional assistance for its clients in obtaining residency and citizenship through “Citizenship by investment” programs in Cyprus and Balkan countries.

Local lawyers, tax experts and other professionals in fully pledged offices are ready to provide you with the best advice in all matters related to residence programs.

Our Services for Citizenship & Residency

- Preparation of applications and documentation to be submitted
- Submission of documentation to authorities
- Representation of applicant for the communication with the authorities
- Tax advises on investment opportunities
- Assistance on finding and acquiring the immovable property
- Preparation of necessary agreements and compliance with the law
- Assistance with VAT refund
- Work permits



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HR ADMINISTRATION



We aim to provide HR administration services to our clients with ongoing support by handling HR administration documents and dealing with the employment and labor law issues.

Our HR Administration Services

- Maintaining employees' records
- Reporting (drafting HR-related reports)
- Drafting individual employment contracts/agreements
- Elaboration of Labor internal regulations
- Submission of HR – related reports to Authorities
- Dealing with work permits and residence permits





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BUSINESS RESTRUCTURING & INSOLVENCY

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Eurofast offers solutions regarding to the legal and practical issues arising from a company's restructure and insolvency.

Our Business Restructuring & Insolvency Services

- Business restructuring
- Assistance with banks, restructuring of loans
- Cash and working capital management review
- Acquisition of distressed businesses
- Advice on directors' responsibilities
- Liquidations



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IT SPECIALISED SERVICES



We offer various IT specialized services along with software and web development.

Our IT Specialised Services

- IT services (Remote virtual computers, shared space (backup), secure chat, VPN – Our datacenter is located in Switzerland on high secure Level 4 (TierData IV) facility)
- Cloud services (VPN, backup, emails, web hosting, domains, custom virtual servers, infrastructure as a service, VoIP)
- Business continuity and Data recovery procedures
- IT sourcing: Remote IT support – servers, routers, workstations
- Software and web development: Website development





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MARKET ENTRY SERVICES



Eurofast can provide guidance for market entry services for new entrant businesses in order to maintain their competitive advantage in the market.

Our Market Entry Services

- Identify & give access to opportunities in South East Europe
- Market Research & analysis
- Partner search
- Contract preparation and negotiations
- Business and marketing plan
- Finding suitable office/ store and negotiating price and terms of lease
- Recruiting



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FUND ADMINISTRATION



Our Fund Administration Services

Fund set-up and Compliance services

- Application preparation
- Licensing services
- Investor identification
- Regulatory compliance services

NAV Calculations

- Calculation of investor performance fees
- Calculation of management fees
- Reconciliation of cash and confirmation to counterparties



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FUND ADMINISTRATION



Fund Accounting Services

- Preparation of interim/management accounts
- Keeping of records (confirmations, invoices, receipts etc)
- Pricing
- Tailored accounting
- Income and expense accruals
- Distribution of profits

Reporting Services

- Timely delivery of NAV and portfolio statements
- Handling investor queries
- FATCA / CRS for Funds



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OUR CREDENTIALS AIRLINES



crewlink



MONTENEGRO AIRLINES

W!ZZ



RYANAIR

Jet2.com



SITA
Create success. Together





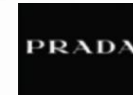
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OUR CREDENTIALS

40
Years
by your side



PHILIP MORRIS INTERNATIONAL



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OUR CREDENTIALS





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OUR CREDENTIALS



aspire Perfecting Networks

Glovo?

CAF

Crayon | The Software Experts



Hellenic Business Association of Serbia
Helensko Poslovno Udruženje Srbije

Velocity Global™



Actionglobalcommunications

ionian chemicals

well care

papayaglobal

activpayroll

MELLON
S E R B I A

iiPay

Plastoplan
Kunststoffe

NEEYAMC
HR Consulting | Technology | Operations

Logicom
Partners in your success

PETRA INTERNATIONAL

MPOWER PLUS RECRUITMENT

SafeGuard World International
Innovating how the world gets paid.

Nivak GROUP

maxim integrated™

joelowe logistics
www.jhLOWENSTEIN.COM d.o.o. BEOGRAD
a wholly owned subsidiary of jos. h. lowenstein & sons, inc., new york, usa



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OTHER CREDENTIALS



syngenta

B²HOLDING[®]
Making each other better

lowendalmasai

a. michailides s.a. **a. michailides s.a.**
AGRICULTURAL INDUSTRIES LEAF TOBACCO

Level(3)SM
COMMUNICATIONS

DNV·GL

Trustwave

a ALPHA JET SERVICES

margento
MOBILE TRANSACTION SOLUTIONS

gecaonet
intelligent services

ACIBADEM
HOSPITALS GROUP

Cycle Credit
BULGARIA

EGMS Electro Montaj si Service

ARTA
GRAFICA

ARTIUS
INTEGRATED TECH SYSTEMS

CAF

Viva
CREDIT

BCinox

CSC

CiR
Váš vodič do bezpečných investícií

MLC
Moscow Legal Corp.

ALDI

nestro
Зарубежнефть

aspire Perfecting Networks

Asprofos
engineering

adstream
streamlining advertising

Level(3)SM
COMMUNICATIONS

B²HOLDING[®]
Making each other better

ICON - BOROVETS

ЯНТА

CYPRUS
CAPITAL
PARTNERS

crewlink
accace



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OUR CREDENTIALS

40
Years
by your side

LC Waikiki
LC Waikiki
LC Waikiki



MIDAS FLOORING



IOKA



PADECO



GRACE





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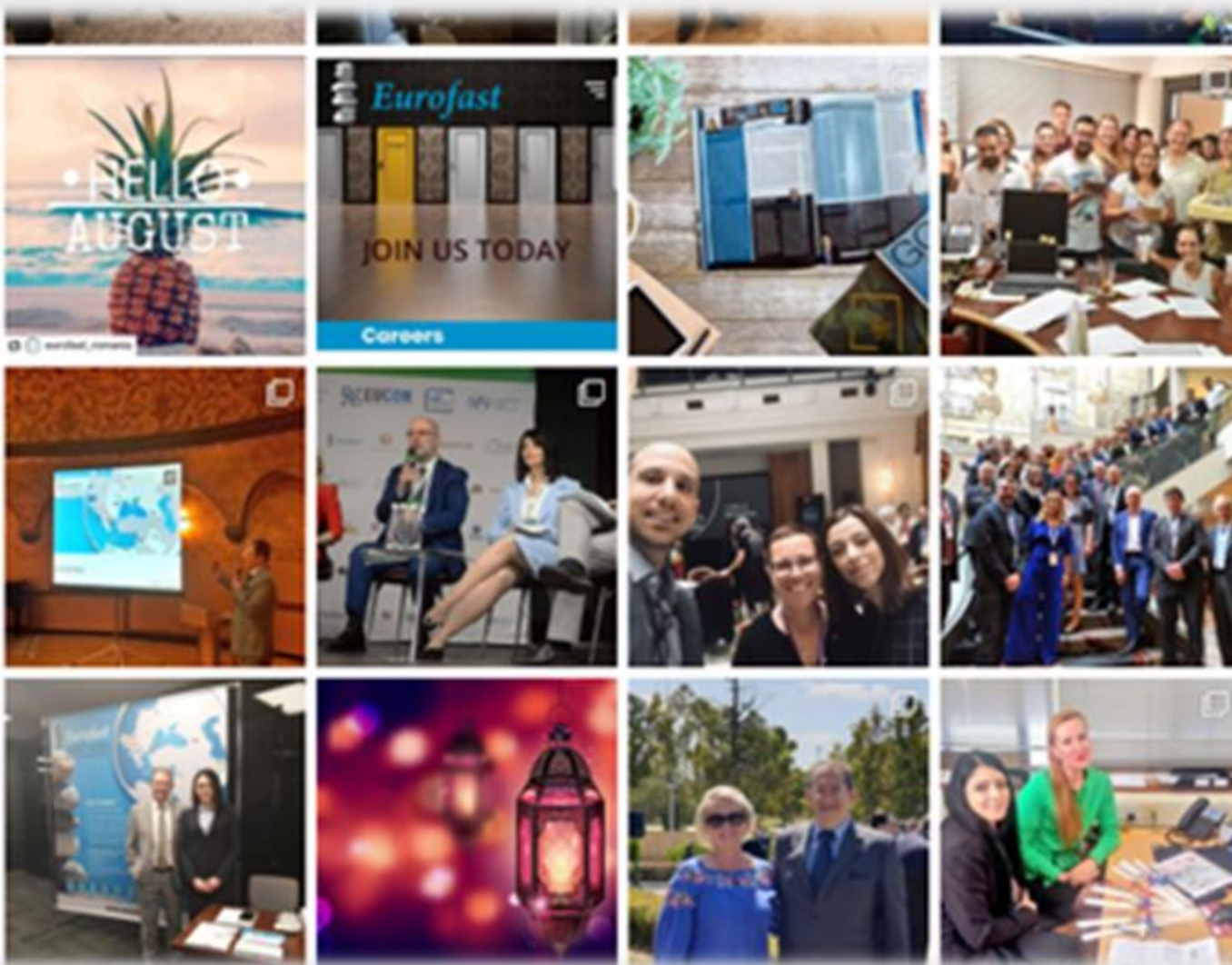
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OUR WORLDWIDE PRESENCE

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Our worldwide presence

40
Years
by your side



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OUR FOCUS ON KNOWLEDGE

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40
Years
by your side

Leaflets



WESTERN BALKANS: VAT
REFUND MATRIX
(ENGLISH)



TRANSFER PRICING IN
SERBIA, ALBANIA,
CROATIA, BULGARIA
(ENGLISH)



TRANSFER PRICING: 4-
POINTS YOU NEED TO
CONSIDER (ENGLISH)



SETTING UP A COMPANY
AND DOING BUSINESS IN
ALBANIA (ITALIAN)



SETTING UP A COMPANY
AND DOING BUSINESS IN
ALBANIA (ENGLISH)



PUBLIC LISTED COMPANY
IN MONTENEGRO
(ENGLISH)



PUBLIC LISTED COMPANY
IN CYPRUS (ENGLISH)



PUBLIC LISTED COMPANY
IN BULGARIA (ENGLISH)



EUROFAST PAYROLL
(ENGLISH)



EUROFAST PAYROLL
LEAFLET (ENGLISH)



NOMAD EUROFAST
(ENGLISH)



NOMAD EUROFAST
(RUSSIAN)





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OUR MEDIA PRESENCE

40
Years
by your side



STAYING CLOSE TO OUR COMMUNITY



A photograph of two men, one younger and one older, both wearing dark jackets, leaning over a table and cutting a large rectangular cake. The cake is decorated with white icing and has the words '50th Anniversary' written on it in a stylized font. A third person, wearing a purple jacket, is partially visible on the right side of the frame. The background is a plain, light-colored wall.



We thank all those making calls and those who donated time for their support.

Figures 20 and 21, 2015, p. 10





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OUR SOCIAL MEDIA

Regional Business Advisory Organisation



[Eurofast Int'l | LinkedIn](#)



[Eurofast Int'l \(@eurofast_global\) • Instagram photos and videos](#)



[Eurofast Int'l \(@eurofast\) / Twitter](#)



[Eurofast Global - Home | Facebook](#)



[Telegram: Contact @Eurofast_channel](#)



[Eurofast Ltd - YouTube](#)



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by your side



CONTACT US

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Sarajevo | Cairo | Tbilisi | Kyiv | Ljubljana | Vilnius | Tallinn

Associated Offices: Beirut | Erbil

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2022
Best Cross-Border
Tax Advisory
in South East
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CFI.co

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Top 10
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Services in
South East Europe
Acquisition International

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Tax Firm
of the Year
M&A Today Global



Thank you!

#TeamEurofast